



## JOB DESCRIPTION

### **Position**

Hazardous Waste Manager

### **Location**

Hertford with UK travel

### **Reporting To**

Directors

### **Company & Purpose of Role**

Founded in 2012, Andusia Recovered Fuels Limited has quickly become a market leader in the growing Hazardous and Clinical Waste market.

Owing to rapid growth the business has identified the need for a Hazardous Waste Manager to take responsibility for obtaining Hazardous and Clinical Waste supply contracts in the UK.

### **Job Summary**

The role will require engagement with waste producers in the UK, to identify and secure opportunities to both export waste and to supply to UK Hazardous Waste plants. The role will require the individual to sell the benefits of working with Andusia to suppliers and will require the individual to have a high degree of commercial acumen, to identify opportunities and to secure contracts.

### **Key tasks**

- Develop new relationships with Hazardous and Clinical Waste Suppliers.
- Spot commercial opportunities and react quickly and in the company's best interests.
- Full responsibility for sustainable Hazardous and Clinical Waste Supply growth from UK facilities.
- Monitoring and reporting of competitor activity supply patterns.
- Develop an ongoing business plan and procurement strategy with the company Directors.
- Participate in the company's Senior Management Team.
- Work with Andusia's communications and marketing manager to promote Andusia through events, conferences, articles and social media.

### **Attributes and Experience required**

- Track record of success in a related industry

- Ambitious
- Have a benefits led attitude
- Have an appreciation for the need to be profitable and offer best value to customers
- Strong work ethic
- Commercial and entrepreneurial
- Strong people person
- Good listening skills
- An inquisitive enquirer
- Hazardous and/or Clinical Waste Experience and knowledge

**Package**

In return we offer a senior position in a successful, market leading company with a competitive salary, life and health insurance, annual bonus scheme and the ability to develop personally.

**To apply:**

If you are interested in applying, then please email a copy of your CV and covering letter to [Mark@andusia.co.uk](mailto:Mark@andusia.co.uk)